

Northern Utilities - NEW HAMPSHIRE DIVISION
Forecasted Sales and Transportation (Volumes in DTH)
Winter 2008 - 2009 Period
Effective May 2008

Line

No.	Firm Sales	Nov-08	Dec-08	Jan-09	Feb-09	Mar-09	Apr-09	May-08	Jun-08	Jul-08	Aug-08	Sep-08	Oct-08	TOTAL	Winter	Summer
1	Res Heat	162,016	224,752	256,204	225,088	200,869	137,123	88,356	48,063	38,095	32,931	56,625	111,357	1,581,479	1,206,052	375,427
2	Res General	2,831	3,239	3,444	3,241	3,084	2,669	2,349	2,087	2,048	1,951	2,142	2,241	31,326	18,508	12,818
3	Total Residential	164,847	227,991	259,648	228,329	203,953	139,792	90,705	50,150	40,143	34,882	58,767	113,598	1,612,805	1,224,560	388,245
4	G50 Low Annual-Low Winter	17,758	19,046	19,691	19,052	18,555	17,247	16,185	14,467	15,380	14,789	15,535	13,380	201,085	111,349	89,736
5	G40 Low Annual-High Winter	87,057	125,050	144,097	125,253	110,586	71,981	42,375	18,026	11,029	8,791	23,200	56,274	823,719	664,024	159,695
6	G51 Med Annual-Low Winter	30,484	35,740	38,375	35,768	33,739	28,399	24,230	20,862	22,294	19,632	21,578	26,153	337,254	202,505	134,749
7	G41 Med Annual-High Winter	80,432	113,975	130,792	114,155	101,206	67,123	40,970	19,473	14,663	11,725	24,041	53,241	771,796	607,683	164,113
8	G52 High Annual-Low Winter	9,416	8,847	9,804	9,751	9,622	8,607	7,102	7,765	8,832	8,666	8,821	9,029	106,262	56,047	50,215
9	G42 High Annual-High Winter	13,594	19,324	22,196	19,354	17,142	11,321	6,854	2,532	2,331	1,586	3,962	8,950	129,146	102,931	26,215
10	Total Comm	238,741	321,982	364,955	323,333	290,850	204,678	137,716	83,125	74,529	65,189	97,137	167,027	2,369,262	1,744,539	624,723
11	Total Sales	403,588	549,973	624,603	551,662	494,803	344,470	228,421	133,275	114,672	100,071	155,904	280,625	3,982,067	2,969,099	1,012,968
12	Non-Grandfathered T50 Low Annual-Low Winter	1,804	2,201	2,401	2,203	2,051	1,647	1,335	1,057	1,021	968	1,134	1,479	19,301	12,307	6,994
13	Non-Grandfathered T40 Low Annual-High Winter	5,621	7,764	8,838	7,776	6,948	4,770	3,097	1,723	1,354	1,256	2,015	3,881	55,043	41,717	13,326
14	Non-Grandfathered T51 Med Annual-Low Winter	6,311	7,324	10,074	10,123	9,933	9,432	9,015	8,698	8,612	8,574	8,766	9,195	106,057	53,197	52,860
15	Non-Grandfathered T41 Med Annual-High Winter	28,700	39,519	44,943	39,576	35,399	24,407	15,961	9,027	6,903	6,530	10,500	19,919	281,384	212,544	68,840
16	Non-Grandfathered T52 High Annual-Low Winter	1,414	2,098	2,257	2,191	2,140	2,005	1,894	1,742	1,767	1,794	1,827	1,942	23,071	12,105	10,966
17	Non-Grandfathered T42 High Annual-High Winter	11,044	15,080	17,103	15,102	13,543	9,441	6,289	3,702	3,507	2,787	4,252	7,765	109,615	81,313	28,302
18	Non-Grandfathered Special Contracts	34,827	36,893	38,000	36,695	39,507	34,292	41,462	39,140	35,000	33,138	35,589	39,893	444,436	220,214	224,222
19	Total Non-Grandfathered Capacity	89,721	110,879	123,616	113,666	109,521	85,994	79,053	65,089	58,164	55,047	64,083	84,074	1,038,907	633,397	405,510
20	Total Firm Sales	493,309	660,852	748,219	665,328	604,324	430,464	307,474	198,364	172,836	155,118	219,987	364,699	5,020,974	3,602,496	1,418,478
21	Residential Heat & Non Heat	164,847	227,991	259,648	228,329	203,953	139,792	90,705	50,150	40,143	34,882	58,767	113,598	1,612,805	1,224,560	388,245
22	SALES HLF CLASSES	57,658	63,633	67,870	64,571	61,916	54,253	47,517	43,094	46,506	43,087	45,934	48,562	644,601	369,901	274,700
23	SALES LLF CLASSES	181,083	258,349	297,085	258,762	228,934	150,425	90,199	40,031	28,023	22,102	51,203	118,465	1,724,661	1,374,638	350,023
24	Non-Grandfathered HLF CLASSES	9,529	11,623	14,732	14,517	14,124	13,084	12,244	11,497	11,400	11,336	11,727	12,616	148,429	77,609	70,820
25	Non-Grandfathered LLF CLASSES	45,365	62,363	70,884	62,454	55,890	38,618	25,347	14,452	11,764	10,573	16,767	31,565	446,042	335,574	110,468
26	Non-Grandfathered Special Contracts	34,827	36,893	38,000	36,695	39,507	34,292	41,462	39,140	35,000	33,138	35,589	39,893	444,436	220,214	224,222
27	Total Firm Sales	493,309	660,852	748,219	665,328	604,324	430,464	307,474	198,364	172,836	155,118	219,987	364,699	5,020,974	3,602,496	1,418,478

NORTHERN UTILITIES - NEW HAMPSHIRE DIVISION
Summer 2008 Period
Forecasted Sales Volumes

	May	June	July	August	September	October	TOTAL
Fcst Calendar Summer 2008	228,421	133,275	114,672	100,071	155,904	280,625	1,012,968
Normalized Calendar Summer 2007	226,997	132,433	113,934	99,427	154,921	278,886	1,006,598
Difference	1,424	842	738	544	983	1,739	6,370

Variance-difference due to meter count
-difference in load pattern

25,886
(19,516)

TOTAL VARIANCE

6,370

NORTHERN UTILITIES, NEW HAMPSHIRE DIVISION
Summer 2008 Period
Forecast

SALES

NORMAL MMBtu

METERS

NORMAL AVERAGE USE

**Change in Sales Due to
Change In:
Meter Count Load Pattern**

**Total Chg
MMBtu % difference**

	2008 Forecast	2007 Actual	Difference	2008 Forecast	2007 Actual	Difference	2008 Forecast	2007 Actual	Difference				
Res Heat	375,427	374,079	1,348	116,522	115,307	1,215	3.22	3.24	-0.02	3,915	(2,567)	1,348	0.36%
Res General	12,818	12,772	46	10,740	10,627	113	1.19	1.20	-0.01	135	(89)	46	0.36%
Total Res	388,245	386,851	1,394	127,262	125,934	1,328	3.05	3.07	-0.03	4,051	(2,657)	1,394	0.36%
C & I	624,723	619,747	4,976	36,894	34,027	2,867	16.93	18.21	-1.28	48,547	(43,571)	4,976	0.80%
Total Comm	624,723	619,747	4,976	36,894	34,027	2,867	16.93	18.21	-1.28	48,547	(43,571)	4,976	0.80%
Total Company	1,012,968	1,006,598	6,370	164,156	159,961	4,195	6.17	6.29	-0.12	25,886	(19,516)	6,370	0.63%